La Salle University, dedicated in the traditions of the Christian Brothers to excellence in teaching and to concern for both ultimate values and for the individual values of its students, is a private Roman Catholic University committed to providing a liberal education of both general and specialized studies.

As a Catholic university, La Salle strives to offer, through effective teaching, quality education founded on the idea that one's intellectual and spiritual development go hand in hand, complementing and fulfilling each other. The University has, as its basic purpose, the free search for truth by teaching its students the basic skills, knowledge, and values that they will need for a life of human dignity. The programs of the University also aim at preparing students for informed service and progressive leadership in their communities and to fulfilling the immediate and final goals of their lives.
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Volume 44 No. 3
La Salle Magazine (USPS 290-940) is published quarterly for the University’s alumni, students, faculty, and friends by the Office of University Communications. Address correspondence to the Editor, La Salle Magazine, Bunside Hall, 1900 W. Olney Ave., La Salle University, Philadelphia, PA 19141-1199. Changes of address should be sent at least 30 days prior to publication of issue with which it is to take effect to the University Advancement Office, La Salle University, 1900 W. Olney Avenue, Philadelphia, PA 19141-1199. The Honor Roll of Donors and President’s Report is the Summer 2000 issue of La Salle Magazine. Periodicals postage paid at Philadelphia, PA.

POSTMASTER: Send change of address to office listed above.
On behalf of the entire University community, I want to offer my deepest thanks to our loyal benefactors and supporters for helping to make this past year so successful for La Salle University. The generosity and commitment of the thousands of donors whom we recognize here directly enable La Salle to enhance academic programs, upgrade campus facilities, maintain competitive levels of financial assistance for students, and continue our mission of service to the diverse communities that are La Salle’s neighbors.

I also want to take this opportunity to share with you the details of key accomplishments for the University in the year just concluded. Foremost among them are:

- The very encouraging results from our fundraising efforts, with unrestricted gifts and grants totaling $4.7 million, due in large measure to the generous gifts from John McShain Charities, Inc., $2.89 million of which was designated for unrestricted giving. Spurred by a $125,000 challenge grant from the University’s Board of Trustees, overall gifts and new pledges totaled a record $12.8 million;

- The record number of applicants for places in the University’s incoming freshman class as well as the record number of graduate students, women, and resident students enrolled at La Salle;

- The continuing development of new academic initiatives to prepare our students for leadership in the 21st century. New programs in Digital Arts and Multimedia Design, our E-Commerce Institute, and new majors in Information Technology and in Nutrition successfully completing their first year in La Salle’s curriculum. Moreover, the University’s new Integrated Science, Business and Technology program, which began this August, has attracted a strong class of incoming students;

- The development of a new core curriculum across the University, fostering an interdisciplinary approach to learning and problem-solving, and the additional creation of a new undergraduate curriculum in our School of Business Administration to address the impact of emerging technology on business;

- The Business School’s introduction of two highly selective, innovative graduate programs: an Executive M.B.A. Program designed to develop leaders for technology and science organizations; and a Master of Science Program in Global Management of Technology, in partnership with Germany’s Reutlingen University of Applied Science. Both of these exciting new programs began classes in the Fall 2000 semester;

- The success of our Bucks County Campus, in Newtown, Pa., which has reached capacity evening enrollment three years ahead of plan;

- Advances in alumni relations including successful alumni gatherings, which I visited in eight cities across the country, and the development of a new alumni newsletter, which made its debut in August;
• The continuing strength and recognition of our volunteer and community service programs, which involve the University’s students, faculty, staff, graduates, and neighbors, especially through our Ministry and Service Center, the Neighborhood Nursing Center, the Nonprofit Management Development Center, and our Department of Athletics’ Project Teamwork.

Looking ahead, we plan to build on the strong foundation of these achievements. Our highly regarded School of Nursing, for example, is developing a new major in Speech-Language-Hearing Science and also has very exciting plans to offer several post-graduate specializations on the Web, including Wound, Ostomy, and Continence Nursing, Perioperative Nursing, Women’s Health, and Gerontology.

In addition, the University has just begun a Master Facilities Plan process that will help us address the needs La Salle faces in terms of plant and facilities as we grow in the new millennium.

Most importantly, we continue to look forward to preparing students for the ever-changing economic, social, moral, and political challenges of contemporary American society. In this vein, the past year has seen significant achievements in the process of continuing and extending the University’s commitment to the spiritual and religious values at the heart of La Salle’s identity as a Catholic institution of higher education in the 300-year-old tradition of the Christian Brothers. Examples include offering students the opportunity to minor in Catholic Studies as part of their overall education; adding six more lay faculty/staff participants—for a total of nine—in the Lasallian Leadership Institute, to develop a solid grounding in the vision and principles of our founder, St. John Baptist de la Salle; and integrating into our new undergraduate core curriculum a range of experiences that introduces students to the values so vigorously espoused by St. La Salle.

Clearly, then, the University’s future has many bright prospects, but they come with major challenges as well. Our ability to sustain the Lasallian tradition of excellence in values-based education—and to do it at an affordable price—depends directly on increased levels of financial support from private benefactors.

So your continuing loyalty and support will have a direct impact not only on La Salle University as an institution but also on the lives of thousands of people. I look forward to working with you and with many new supporters to help the University realize, even more fully, its potential as a positive force in our society.

Many thanks, again, for all that you have done for La Salle and our students.

Sincerely yours,

[Signature]

Michael J. McGinniss, F.S.C., ’70
President

We continue to look forward to preparing students for the ever-changing economic, social, moral and political challenges of contemporary American society.
Gifts and grants reported in the President’s Report reflect donations received by the University between July 1, 1999 and May 31, 2000. Contributions are reported in accordance with CASE (Council for Advancement and Support of Education) standards. Income during FY'99-00 may include any of the following: gifts of cash; gifts of stock; matching gifts; planned gifts; independently appraised gifts-in-kind; real estate; gifts of paid-up life insurance; and new pledges. We are also reporting government grants for which we applied.

Every effort has been made to ensure the accuracy of the donor list. If a name has been misspelled/omitted or if a gift has been incorrectly reported, we appreciate your assistance in reporting it to the office of University Advancement at (215) 951-1539.

### Private Sources

<table>
<thead>
<tr>
<th>Category</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Individuals</td>
<td>$2,165,985</td>
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<tr>
<td>Matching Gifts</td>
<td>$193,901</td>
</tr>
<tr>
<td>Corporations</td>
<td>$12,832,458</td>
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</tbody>
</table>

#### Uses of Gifts and Grants

<table>
<thead>
<tr>
<th>Source</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash and New Pledges</td>
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<tr>
<td>Unrestricted</td>
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<tr>
<td>Restricted</td>
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#### Individuals

<table>
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<tr>
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<tbody>
<tr>
<td>Alumni</td>
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<tr>
<td>Board of Trustees</td>
<td>234,775</td>
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<td>Bequests</td>
<td>153,433</td>
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<tr>
<td>Friends</td>
<td>85,771</td>
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<tr>
<td>Parents</td>
<td>75,078</td>
</tr>
<tr>
<td>Faculty/Staff</td>
<td>70,801</td>
</tr>
<tr>
<td>Christian Brothers</td>
<td>66,000</td>
</tr>
<tr>
<td>Alumni Spouses</td>
<td>26,951</td>
</tr>
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#### Matching Gifts

<table>
<thead>
<tr>
<th>Donor</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Abilitech</td>
<td>4,200</td>
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<tr>
<td>Atkinson &amp; Mullen Travel, Inc.</td>
<td>4,200</td>
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<tr>
<td>Coffey &amp; Kaye</td>
<td>4,200</td>
</tr>
<tr>
<td>Safe Guard Packaging Products Corporation</td>
<td>4,200</td>
</tr>
<tr>
<td>Voltek Division of Sekisui American Corporation</td>
<td>4,200</td>
</tr>
<tr>
<td>Beneficial Savings Bank</td>
<td>3,740</td>
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<tr>
<td>Pitcairn Properties, Inc.</td>
<td>3,420</td>
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<tr>
<td>D &amp; D Securities</td>
<td>3,260</td>
</tr>
<tr>
<td>PNC Bank</td>
<td>3,000</td>
</tr>
<tr>
<td>Reilly Mita Partnership</td>
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</tr>
<tr>
<td>Pershing Trading Company LP</td>
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<tr>
<td>Wien Securities Corporation</td>
<td>2,920</td>
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<tr>
<td>West Catholic High School</td>
<td>2,700</td>
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<tr>
<td>PrimeSource Corporation</td>
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<tr>
<td>Aetna US Healthcare</td>
<td>2,200</td>
</tr>
<tr>
<td>Bell Atlantic of PA</td>
<td>2,200</td>
</tr>
<tr>
<td>Fred Hill &amp; Son Company</td>
<td>2,200</td>
</tr>
<tr>
<td>Klehr Harrison Harvey</td>
<td>2,200</td>
</tr>
<tr>
<td>Branzburg Ellers</td>
<td>2,200</td>
</tr>
<tr>
<td>Mantas, Ohligher, McGary &amp; Quinn PC</td>
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</tr>
<tr>
<td>PricewaterhouseCoopers LLP</td>
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</tr>
<tr>
<td>United Refrigeration, Inc.</td>
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</tr>
<tr>
<td>La Salle College High School</td>
<td>2,100</td>
</tr>
<tr>
<td>Barnes &amp; Noble College Bookstore</td>
<td>2,000</td>
</tr>
<tr>
<td>First Union Conshohocken</td>
<td>2,000</td>
</tr>
<tr>
<td>HGO Services</td>
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</tr>
</tbody>
</table>
H.B. Frazer Company | 730 | Elite Vending | 250
Farmers Insurance Group, Inc. | 600 | Gambone Brothers | 250
Alexander Associates, Inc. | 500 | Development Company | 250
Applied Card Systems | 500 | Isdaner & Company | 250
Archdiocese of Philadelphia | 500 | Oxford Sales & Service Company | 250
Balford Farms | 500 | Blue Bell Inn, Inc. | 200
Blum Capital Partners LP | 500 | Conshohocken Ford | 200
Colonial Lift Truck Company | 500 | Data, Inc. | 200
Crest Hood Foam Company, Inc. | 500 | EBSCO Industries, Inc. | 200
Fedken Kirfel America, Inc. | 500 | New Knight, Inc. | 200
Foam Fair Industries, Inc. | 500 | Apple Press | 100
GESU School | 500 | Baumer of America, Inc. | 100
General Foam Corporation | 500 | Bob Wilson Gulf Service Center | 100
Grey Matter, Inc. | 500 | Kahlau Consulting | 100
Investment Bankers | 500 | Royal Petroleum Corporation | 100
John S. Kokonos & Associates | 500 | Savoy Travel Service, Inc. | 100
Kemper Group | 500 | Silesia, Inc. | 100
Legacy Business Group | 500 | Tobacco Valley Sanitation Service Company, Inc. | 100
Marina Building Contractors | 500 | Western Pest Services | 100
Miller Anderson & Sherrerd | 500 | CSX Corporation | 96
Nason and Cullen, Inc. | 500 | Comcast Corporation | 78
National Packaging Company | 500 | Choice Capital LLC | 75
Peggy Gallagher Commercial Real Estate | 500 | Landau Associates Inc. | 50
Reichhold Inc. | 500 | Mental Health Consultants, Inc. | 50
Rittenhouse Financial Services | 500 | University City Science Center | 50
Sentinel Polyolefins LLC | 500 | Heaney & Associates | 25
The Barness Organization | 500
Whale Securities | 500
William T. Barnett & Company | 500
Chestnut Hill Dental Group | 465
Philadelphia Suburban Water Company | 442
M. A. Bruder & Sons, Inc. | 400
McLaughlin & Morgan Inc. | 400
Oak Value Capital Management, Inc. | 365
Associated Pacific
Machine Corporation | 300
Sponetx, Inc. | 300
Blank, Rome, Comisky & McCauley LLP | 250

Total: $394,553
### Foundations and Trusts

<table>
<thead>
<tr>
<th>Name</th>
<th>Amount</th>
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<tbody>
<tr>
<td>John McShain Charities Inc.</td>
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</tr>
<tr>
<td>The William Penn Foundation</td>
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<tr>
<td>Independence Foundation</td>
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<tr>
<td>The W. W. Smith Charitable Trust</td>
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<tr>
<td>The Patricia Kind Family Foundation</td>
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<tr>
<td>Helene Fuld Health Trust/HSBC Bank Trustee</td>
<td>50,000</td>
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<tr>
<td>Lincoln National Foundation</td>
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<tr>
<td>James S. Kemper Foundation</td>
<td>41,800</td>
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<tr>
<td>Joseph Schmitz, Jr., Trust</td>
<td>37,450</td>
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<tr>
<td>Phoebe W. Haas Charitable Trust</td>
<td>35,000</td>
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<tr>
<td>The Charlotte W. Newcombe Foundation</td>
<td>29,000</td>
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<tr>
<td>Bell Atlantic Foundation</td>
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<tr>
<td>First Union Foundation PA/DE</td>
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<tr>
<td>Gannett Foundation, Inc.</td>
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<tr>
<td>Stockman Family Foundation</td>
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<tr>
<td>Samuel P. Mandell Foundation</td>
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<tr>
<td>Leo Niessen, Jr., Charitable Foundation</td>
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<tr>
<td>The Coleman Foundation, Inc.</td>
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<td>Paul E. Kelly Foundation</td>
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<td>Prudential Foundation</td>
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<tr>
<td>Samuel S. Fels Fund</td>
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<td>Phoenixville Community Health Foundation</td>
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<td>The Lemelson Foundation</td>
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<td>The Philopatran Scholarship</td>
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<td>Winchester Foundation</td>
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<tr>
<td>Christian R. &amp; Mary F. Lindback Foundation</td>
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<td>State Farm Companies Foundation</td>
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<td>The Kingsley Foundation</td>
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<td>May Department Stores Company Foundation</td>
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<td>Anonymous</td>
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### Other

<table>
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<th>Name</th>
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<tr>
<td>United Way of Southeastern Pennsylvania</td>
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<td>Senior Night Out</td>
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<td>Sisters of Saint Joseph</td>
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<td>Freedom Valley</td>
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<td>Girl Scout Council</td>
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<tr>
<td>Parents' Association</td>
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</tr>
<tr>
<td>Student Government</td>
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<tr>
<td>Association</td>
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<tr>
<td>La Salle University Explorers</td>
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<tr>
<td>United Way of Tri State</td>
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<tr>
<td>The Hahn Gallery</td>
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<tr>
<td>Anne Arundel Community College</td>
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<tr>
<td>Friends of Denny O'Brien</td>
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<td>LTK Engineering Services</td>
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<tr>
<td>President's Cup of La Salle University</td>
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<tr>
<td>The English Speaking Union</td>
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<td>Mack Trucks Mack Canada, Inc.</td>
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<td>TV Guide Magazine</td>
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<td>United Way of Camden County</td>
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<tr>
<td>Charles County Education Center</td>
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<tr>
<td>Cheltenham Township Adult School</td>
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<tr>
<td>Sweetheart Cup Company, Inc.</td>
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<td>First Presbyterian Church of Salem</td>
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**UNDuplicated SUBTOTAL:**

**PRIVATE SOURCES**: $6,685,947

**$3,923,166**
## Government Sources

### Federal Government

<table>
<thead>
<tr>
<th>Source Description</th>
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<tbody>
<tr>
<td>National Science Foundation (Greater Philadelphia Secondary Mathematics Project)</td>
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<tr>
<td>National Science Foundation, Academic Research Infrastructure Program</td>
<td>$414,344</td>
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<tr>
<td>Department of Health and Human Services (Neighborhood Nursing Center: Men's Health Program and Hill Creek Health Center)</td>
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<tr>
<td>Department of Housing and Urban Development (Institute for the Advancement of Mathematics and Science Teaching)</td>
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<td>Department of Health and Human Services: Office of Minority Health (Neighborhood Nursing Center: Cancer Awareness Program)</td>
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<tr>
<td>Department of Health and Human Services: Office of Minority Health (Giving of Self Program)</td>
<td>$8,342</td>
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<tr>
<td>National Science Foundation (Systemic Elementary Mathematics Team-Tutoring Initiative)</td>
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<td>National Science Foundation (Strathaven Research Project)</td>
<td>$15,302</td>
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<tr>
<td>National Aeronautics and Space Administration</td>
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### Commonwealth of Pennsylvania

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<th>Source Description</th>
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<tr>
<td>Central Susquehanna Intermediate Unit (Neighborhood Nursing Center: Reach for the Stars Program)</td>
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<td>Department of Education, Act 101 Program</td>
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<td>Department of Education, Act 143/Adult Literacy Program</td>
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<td>Department of Education, Section 231/Adult Basic Education Program</td>
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<tr>
<td>Department of Health, Community Primary Care Challenge Grant</td>
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### Other

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<tr>
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<tbody>
<tr>
<td>City of Philadelphia (Neighborhood Nursing Center)</td>
<td>$385,705</td>
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</table>

### Research Foundation of the CUNY (Interactive Mathematics Program)               | $61,090    |

### Nationalities Service Center: GLOSSC 2000                                      | $22,868    |

### Linden/Rahway, NJ (Greater Philadelphia Secondary Mathematics Project)           | $6,090     |

### UNDUPLECTED SUBTOTAL, GOVERNMENT SOURCES                                         | $2,568,122 |

### New Pledges

<table>
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<td>Individuals</td>
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<tr>
<td>Foundations, Corporations and Associations</td>
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<tr>
<td>Government Grants</td>
<td>2,791,765</td>
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### UNDUPLECTED SUBTOTAL, NEW PLEDGES                                                | $3,578,389 |

### UNDUPLECTED GRAND TOTAL                                                          | $12,832,458 |

## Sources of Income

<table>
<thead>
<tr>
<th>Source</th>
<th>Amount</th>
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</thead>
<tbody>
<tr>
<td>Individuals</td>
<td>$2,165,985</td>
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<tr>
<td>(Other) Constituent/Organization</td>
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<tr>
<td>Foundations &amp; Trusts</td>
<td>$3,923,166</td>
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<tr>
<td>Corporations</td>
<td>$394,553</td>
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<tr>
<td>Matching Gifts</td>
<td>$193,901</td>
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<tr>
<td>Government Grants</td>
<td>$2,568,122</td>
</tr>
<tr>
<td>Total</td>
<td>$12,832,458</td>
</tr>
</tbody>
</table>

Highlights 7
Matching Gifts

During 1999-2000, the 164 corporations and foundations listed below matched 520 individual contributions and donated a total of $208,597.36 in cash and equipment to La Salle.

Abbott Laboratories Fund
ADP Foundation
Advanta Foundation
AETNA Foundation
The Air Products Foundation
ALCO Standard Foundation
Alliant Techsystems Community Investment Foundation
The Allstate Foundation
American Express Foundation
American Home Products Corporation
American Re Insurance Company
Ameritech Foundation
AMOCO Foundation Inc.
Andersen Consulting Foundation
Anheuser-Busch Foundation
ARAMARK Corporation
ARCO Foundation
Arthur Andersen LLP Foundation
The Arthur J. Gallagher Foundation
ASARCO Foundation
AT&T Foundation
AXA Foundation
Baltimore Gas & Electric Company
The Bank of New York Foundation
Bank United of Texas
BankAmerica Foundation
Barclays Bank Foundation
Bell Atlantic Foundation
Bell South Corporation
Bethlehem Steel Foundation
Boeing Company
BridgeStone/Firestone Trust Foundation
Bristol-Myers Squibb Foundation
California Steel Pressure Pipe Company
Certainteed Corporation Foundation
CGU Charitable Trust
Champion International Corporation
The Chase Manhattan Foundation
Chevron USA Inc.
Chubb & Son Inc.
CIGNA Foundation
CNA Foundation
Corning Inc. Foundation
Dain Rauscher Foundation
Dole Food Company Inc.
Dow Corning Corporation
Dow Jones & Company Inc.
The Duracell Company
Exxon Education Foundation
Elf Atochem North America Foundation
Ernst & Young Foundation
FMC Foundation
Fannie Mae Foundation
First Union Foundation
Fleet Financial Group
Ford Motor Company Fund
GE Fund
GPU Nuclear Inc.
Gannett Foundation Inc.
General Mills Foundation
General Motors Foundation
Georgia-Pacific Corporation
Glaxo Wellcome Inc.
The Glenmede Corporation
Guidant Foundation, Inc.
The H. O. West Foundation
Hambrecht & Quist Investment Bankers
Harcourt General Inc.
The Harleysville Insurance Company
Harris Foundation
Hartford Insurance Group
Hercules Inc.
Hewlett-Packard Company Foundation
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Kay Kinsey (right) directs La Salle University’s Neighborhood Nursing Center, which benefited from the donation of two computers and $1,000 from Beneficial Savings Bank. With her are (from left, back row) Mr. and Mrs. William Kranz, on behalf of Friends of Tacony Park; Andrew J. Miller, Executive Vice President and Chief Lending Officer for Beneficial Savings Bank; and Dorphine Hayward, President of the Tenant Council for La Salle’s Health Center at Hill Creek, one of three Neighborhood Nursing Center locations. Sitting by the computers is Anthony Lloyd, Vice President of Information Systems for Beneficial Savings Bank.

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(From left) Paul Brazona, Director of La Salle’s E-Commerce Institute, looked on as Bern Gallagher accepted the Institute’s first E-Vision Award, honoring his forward-looking approach to e-commerce. Gallagher, a former broadcast executive with Comcast Cable, helped launch QVC and other innovative programming.

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26 Honor Roll of Donors
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#### 1999-2000

<table>
<thead>
<tr>
<th>Year</th>
<th>Dollars contributed</th>
<th>Placement in 1998-1999</th>
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<tr>
<td>1957</td>
<td>$203,003</td>
<td>N/A</td>
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<tr>
<td>1964</td>
<td>95,786</td>
<td>5th</td>
</tr>
<tr>
<td>1956</td>
<td>82,661</td>
<td>4th</td>
</tr>
<tr>
<td>1952</td>
<td>81,174</td>
<td>9th</td>
</tr>
<tr>
<td>1958</td>
<td>81,127</td>
<td>1st</td>
</tr>
<tr>
<td>1962</td>
<td>80,001</td>
<td>7th</td>
</tr>
<tr>
<td>1970</td>
<td>76,360</td>
<td>3rd</td>
</tr>
<tr>
<td>1959</td>
<td>70,535</td>
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<tr>
<td>1941</td>
<td>66,873</td>
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<td>1980</td>
<td>65,060</td>
<td>6th</td>
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### Number of Donors

<table>
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<td>1971</td>
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<td>1977</td>
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<td>1973</td>
<td>145</td>
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<td>1966</td>
<td>144</td>
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### Percentage of Participation

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<th>Year</th>
<th>Percentage</th>
<th>Placement</th>
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<tr>
<td>1950</td>
<td>33%</td>
<td>8th</td>
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<tr>
<td>1944</td>
<td>29%</td>
<td>N/A</td>
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<tr>
<td>1956</td>
<td>26%</td>
<td>10th</td>
</tr>
<tr>
<td>1957</td>
<td>23%</td>
<td>N/A</td>
</tr>
<tr>
<td>1955</td>
<td>22%</td>
<td>9th</td>
</tr>
<tr>
<td>1961</td>
<td>22%</td>
<td>N/A</td>
</tr>
<tr>
<td>1962</td>
<td>22%</td>
<td>N/A</td>
</tr>
<tr>
<td>1948</td>
<td>21%</td>
<td>1st</td>
</tr>
<tr>
<td>1951</td>
<td>21%</td>
<td>6th</td>
</tr>
<tr>
<td>1954</td>
<td>21%</td>
<td>7th</td>
</tr>
<tr>
<td>1964</td>
<td>21%</td>
<td>N/A</td>
</tr>
<tr>
<td>1967</td>
<td>21%</td>
<td>N/A</td>
</tr>
</tbody>
</table>

N/A indicates not ranked in 1998-1999

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Gathering at the LuLu Country Club for the School of Business Administration’s annual Golf Outing for alumni were Bruce Leahey (second from right), who is associate professor of accounting and chair of the event; his wife, Joan; Gregory O. Brace, Dean of the Business School (second from left); and Dr. Thomas Brennan, Director of Athletics at La Salle (right).
John H. Hagan, Esq., ‘57, (left) was honored for his generous cumulative support to the University at the Fall 2000 Major Donor Reception, held at the National Society of the Colonial Dames of America, La Salle President Brother Michael J. McGinniss, F.S.C., ’70, inducted him into the De La Salle Society.

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